

2023 New Light-Duty Vehicle Registrations By Vehicle Type, Segment, & Powertrain



State	Vehicle Type		Light Truck Segments			Powertrain					
	Cars	Light Trucks	UVs*	Pickups	Vans/Minivans	ICE	Hybrid	PHEV	BEV	FCEV	ZEV
AK	8.44%	91.56%	53.73%	33.76%	4.07%	88.18%	8.25%	0.78%	2.79%	0.00%	3.58%
AL	20.54%	79.46%	51.90%	24.15%	3.41%	88.91%	8.52%	0.61%	1.96%	0.00%	2.57%
AR	15.16%	84.84%	53.11%	28.83%	2.90%	90.35%	7.39%	0.53%	1.73%	0.00%	2.26%
AZ	21.35%	78.65%	49.36%	20.57%	8.72%	81.12%	9.49%	1.24%	8.15%	0.00%	9.39%
CA	29.68%	70.32%	55.21%	12.16%	2.95%	60.44%	13.85%	3.46%	22.09%	0.17%	25.71%
CO	12.64%	87.36%	63.40%	20.07%	3.90%	74.74%	10.13%	4.22%	10.91%	0.00%	15.14%
CT	19.82%	80.18%	65.84%	10.79%	3.55%	77.41%	12.40%	3.44%	6.74%	0.00%	10.19%
DC	26.34%	73.66%	66.14%	4.15%	3.37%	64.93%	15.44%	4.05%	15.58%	0.00%	19.63%
DE	18.51%	81.49%	61.02%	16.05%	4.41%	80.02%	11.20%	2.16%	6.62%	0.00%	8.78%
FL	24.13%	75.87%	57.58%	14.45%	3.85%	82.86%	9.71%	0.93%	6.50%	0.00%	7.43%
GA	23.50%	76.50%	53.57%	18.57%	4.36%	83.79%	8.82%	0.84%	6.54%	0.00%	7.39%
HI	26.57%	73.43%	53.71%	15.11%	4.61%	82.03%	6.96%	1.26%	9.75%	0.00%	11.01%
IA	10.58%	89.42%	55.71%	29.03%	4.68%	88.18%	8.66%	0.88%	2.28%	0.00%	3.16%
ID	11.72%	88.28%	54.12%	31.06%	3.11%	84.27%	10.98%	1.39%	3.36%	0.00%	4.75%
IL	18.30%	81.70%	63.34%	13.16%	5.20%	81.69%	10.52%	1.28%	6.52%	0.00%	7.80%
IN	15.40%	84.60%	55.06%	22.08%	7.46%	85.69%	10.18%	0.95%	3.18%	0.00%	4.13%
KS	15.57%	84.43%	54.72%	25.14%	4.56%	86.16%	9.06%	1.03%	3.76%	0.00%	4.79%
KY	16.70%	83.30%	56.38%	22.34%	4.58%	87.50%	9.16%	0.76%	2.58%	0.00%	3.34%
LA	18.86%	81.14%	50.79%	27.27%	3.08%	90.92%	7.10%	0.54%	1.43%	0.00%	1.98%
MA	17.84%	82.16%	65.39%	12.81%	3.95%	75.15%	12.81%	3.96%	8.08%	0.00%	12.04%
MD	22.62%	77.38%	59.01%	12.64%	5.72%	76.16%	12.15%	2.94%	8.76%	0.00%	11.70%
ME	11.02%	88.98%	57.83%	27.79%	3.36%	84.12%	9.83%	2.81%	3.24%	0.00%	6.05%
MI	8.32%	91.68%	65.92%	22.86%	2.90%	88.71%	7.29%	0.97%	3.03%	0.00%	4.00%
MN	11.21%	88.79%	61.47%	22.69%	4.63%	84.00%	9.63%	1.41%	4.96%	0.00%	6.37%
MO	16.01%	83.99%	49.43%	26.26%	8.30%	86.31%	7.74%	2.43%	3.52%	0.00%	5.95%
MS	21.13%	78.87%	49.77%	26.21%	2.89%	90.93%	7.54%	0.48%	1.05%	0.00%	1.53%
MT	11.15%	88.85%	49.79%	34.81%	4.26%	86.61%	10.00%	1.17%	2.22%	0.00%	3.40%
NC	20.59%	79.41%	55.69%	19.63%	4.08%	82.14%	10.84%	1.08%	5.94%	0.00%	7.03%
ND	6.58%	93.42%	50.36%	40.73%	2.33%	92.51%	6.21%	0.53%	0.76%	0.00%	1.28%
NE	11.39%	88.61%	56.55%	27.80%	4.27%	88.06%	8.22%	1.17%	2.55%	0.00%	3.72%
NH	14.08%	85.92%	54.86%	23.23%	7.83%	85.05%	10.04%	1.73%	3.19%	0.00%	4.91%
NJ	21.76%	78.24%	65.65%	8.74%	3.84%	75.69%	10.73%	2.73%	10.85%	0.00%	13.59%
NM	18.13%	81.87%	51.39%	27.97%	2.50%	85.30%	9.81%	1.16%	3.73%	0.00%	4.89%
NV	24.59%	75.41%	55.88%	16.53%	3.00%	76.52%	10.24%	1.68%	11.56%	0.00%	13.23%
NY	17.04%	82.96%	68.06%	11.08%	3.83%	79.98%	10.96%	3.49%	5.57%	0.00%	9.06%
OH	17.69%	82.31%	60.29%	16.81%	5.21%	86.37%	9.41%	1.11%	3.11%	0.00%	4.23%
OK	26.68%	73.32%	52.31%	13.30%	7.71%	90.88%	4.38%	3.04%	1.70%	0.00%	4.74%
OR	16.54%	83.46%	58.56%	19.40%	5.50%	70.84%	13.75%	3.66%	11.75%	0.00%	15.42%
PA	16.91%	83.09%	61.31%	17.15%	4.62%	82.65%	11.01%	2.14%	4.20%	0.00%	6.34%
RI	19.91%	80.09%	62.33%	13.51%	4.25%	81.86%	10.39%	3.36%	4.40%	0.00%	7.75%
SC	19.95%	80.05%	55.84%	20.33%	3.88%	86.42%	9.70%	0.83%	3.05%	0.00%	3.88%
SD	7.38%	92.62%	54.46%	35.27%	2.89%	90.86%	7.02%	0.87%	1.25%	0.00%	2.12%
TN	19.61%	80.39%	55.23%	20.91%	4.26%	86.51%	8.61%	0.65%	4.23%	0.00%	4.88%
TX	19.43%	80.57%	52.69%	24.92%	2.96%	85.80%	8.00%	0.72%	5.48%	0.00%	6.20%
UT	13.77%	86.23%	52.60%	28.67%	4.95%	80.50%	10.77%	1.63%	7.10%	0.00%	8.73%
VA	21.96%	78.04%	57.83%	14.16%	6.05%	78.34%	11.93%	1.38%	8.34%	0.00%	9.73%
VT	10.75%	89.25%	59.77%	26.85%	2.64%	79.09%	10.59%	3.62%	6.70%	0.00%	10.32%
WA	17.92%	82.08%	62.41%	15.64%	4.04%	65.80%	15.41%	3.01%	15.77%	0.00%	18.79%
WI	12.27%	87.73%	60.02%	22.64%	5.07%	85.99%	9.75%	0.92%	3.34%	0.00%	4.26%
WV	14.63%	85.37%	58.06%	25.01%	2.30%	89.73%	8.51%	0.63%	1.14%	0.00%	1.77%
WY	7.11%	92.89%	49.31%	41.59%	1.99%	89.57%	8.31%	0.84%	1.28%	0.00%	2.11%
U.S.	19.98%	80.02%	57.67%	18.05%	4.29%	80.37%	10.12%	1.87%	7.62%	0.02%	9.51%

*UVs include Sport Utility and Cross Utility Vehicles

Source: Figures compiled by Alliance for Automotive Innovation with new registration retail and fleet data provided by S&P Global Mobility covering January 1, 2023 - December 31, 2023

[2021 Data available here.](#)
[2022 Data available here.](#)